

## Lynxpring, Leading Building Automation and Control Company, in Partnership with eSight®

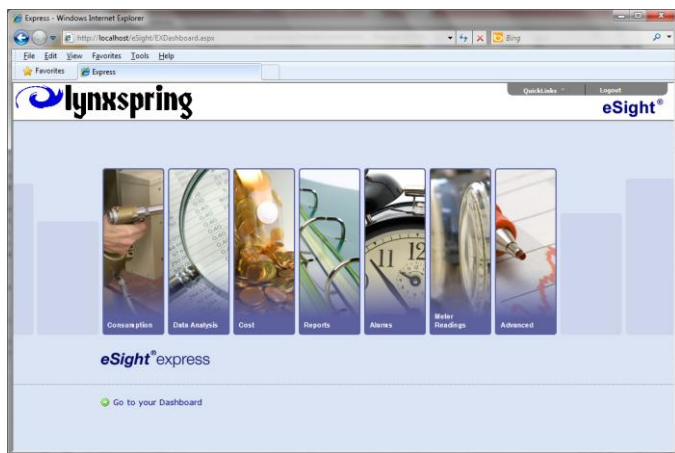


Lynxpring, founded in 2001, is a leading technology company addressing building automation control requirements with a focus on interoperability. Lynxpring manufactures and distributes web-enabled, open protocol control solutions to fit the simplest to the most complex criteria building owners expect in today's market. Using Tridium's web-based NiagaraAX software in an embedded platform, Lynxpring provides normalized interoperability with standard and open protocols, and many legacy systems.

### ■ The Requirement

Lynxpring required an energy system to provide as an online, managed service for clients. With the flexibility to scale according to the precise number of meter points at a client's site.

An important factor in Lynxpring's search for an energy management platform was the option for the system to be branded according to their corporate marketing guidelines. And the flexibility of 'Lynxpring' customer access. They required the capability of administering the energy management suite themselves, and the means to distribute client access, without clients seeing each other's information.



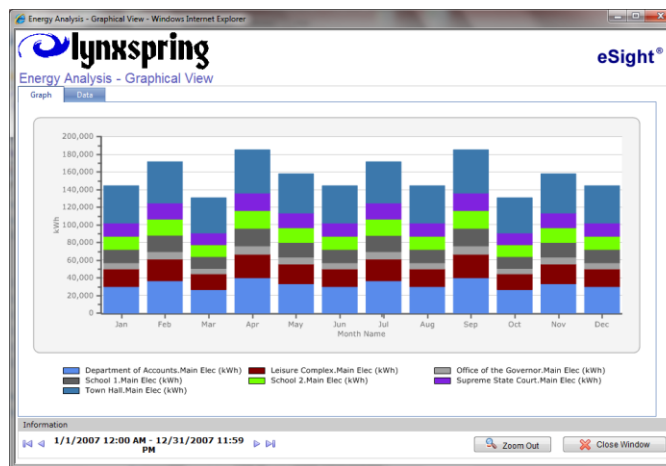
It was crucial that Lynxpring chose a system that is scalable and cost effective for smaller buildings while also offering the ability and functionality to be used by larger organizations with multiple sites.

### ■ The Solution

Lynxpring evaluated various energy management solutions before selecting eSight. They chose eSight because the suite offers all the key requirements they needed including a fully branded system, the availability online or to install to site, a scalable system, and sophisticated techniques for analyzing data to identify energy savings.

With the online system, or SaaS (software as a service) model, Lynxpring can provide access to eSight for clients on a pay-per-meter basis. Clients may elect to pay monthly or annually using this model. Through the Enterprise model, larger Lynxpring clients can purchase eSight outright, and install directly to site for operation by an internal energy management team.

Both system models are highly scalable and can be tailored to fit the number of meters and functionality required by the end user.



"We found eSight to be best in class as they met our requirements as a web based system with real-time monitoring and analytics and we found them to be flexible."

**Terry Swope**  
President

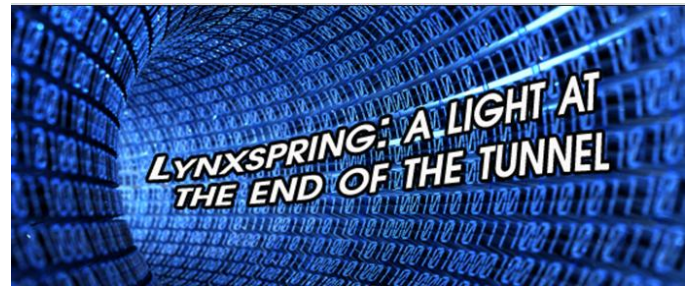
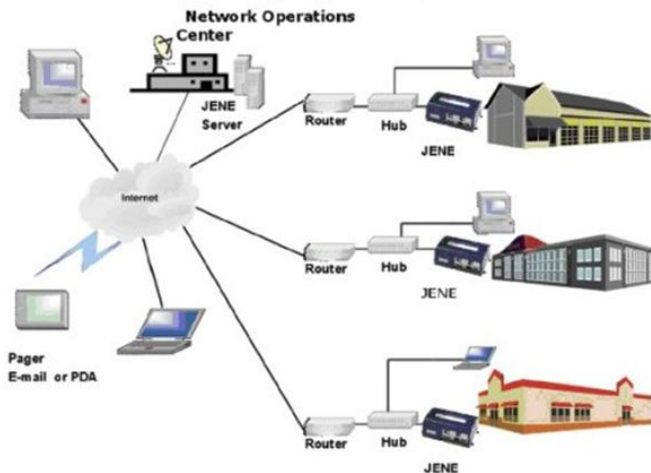
## ■ Seamless oBIX Integration

Lynxspring has developed the JENESys building control and management system, which uses the Niagara framework. eSight is able to speak directly to the JENESys using oBIX.

oBIX integrates seamlessly with eSight, enabling data from a wide range of meters, systems, equipment and protocols to be collected, and fed to eSight for analysis and reduction of energy usage.



## System Architecture



## ■ SaaS Business Model

Lynxspring is an eSight business partner, able to assist with client training, services, installation and assessment of requirements across a client site. eSight is available through Lynxspring as a solution purchased and installed to site, or paid for on a per-meter and per user, monthly sign-up basis.



"eSight personnel are top notch and their technical expertise is superior to their competitors. Partnering with eSight was easy and the best solution we could have found for our Company."

**Terry Swope**  
President

## ■ About eSight Energy Inc.

Brought to you by eSight Energy Inc., eSight is the most sophisticated and comprehensive energy suite available. Built upon the very latest Microsoft technology, the eSight suite provides an extensive range of techniques for analyzing energy usage and targeting sites for savings.

eSight may be used to monitor data from virtually any energy related system, including meters and loggers, building management and control systems, production data, spreadsheets, supplier data, oBIX and OPC data.

Please contact us for further information on how eSight can help your organization save money.