

Dutch company SunSolutions becomes eSight[®] reseller within the Netherlands.



SunSolutions is a rapidly expanding independent energy consultancy based in the Netherlands. They not only resell eSight to other Dutch customers but also use it to manage energy for clients themselves. Most recently, SunSolutions have used eSight for projects with I.F Technology and Essent – the largest energy supplier in Holland.

■ The Requirement

SunSolutions, an independent energy consultancy based in the Netherlands, provides clients with energy saving solutions. These include hardware, software and consultancy services, all targeted towards energy saving for clients.

Before selecting a system, SunSolutions had a number of requirements which needed to be fulfilled:

- A system which would be able to intake data from several hundred meters with minimal manual input.
- A system with an established database with a robust architecture. This would enable SunSolutions to continually import data for their clients without concern over system stability.
- A solution which was web-based enabling SunSolutions to access remote customer data, should a client raise a support call.
- A software suite with e-mail functionality: Having worked with a variety of M&T (Monitoring and Targeting) systems for over 10 years, it had often been observed that the responsibility of energy management was held by one person. This has proved to be problematic as all information was held by a single person. By choosing a system that schedules automatic e-mails, more people would be actively involved with the management of energy data.



■ The Solution

SunSolutions purchased eSight for two main purposes; to manage their client's data and to resell to other customers across the Netherlands.

eSight's web-based architecture enables SunSolutions to access their client's data from any PC with Internet Explorer. This ensures that SunSolutions maintains control over the system and their client's information.

SunSolutions manages energy across hundreds of customer sites across the Netherlands. eSight's robust database enables the mass import of data from thousands of meters from multiple locations, all at the click of a button.

As eSight Express is also available in Dutch, SunSolutions were able to purchase a system which was ready translated.

"We have been very pleased with the support we have received from Hawkesbury. This has made the introduction of eSight into the Dutch market very fast and simple."

Siem Simonis

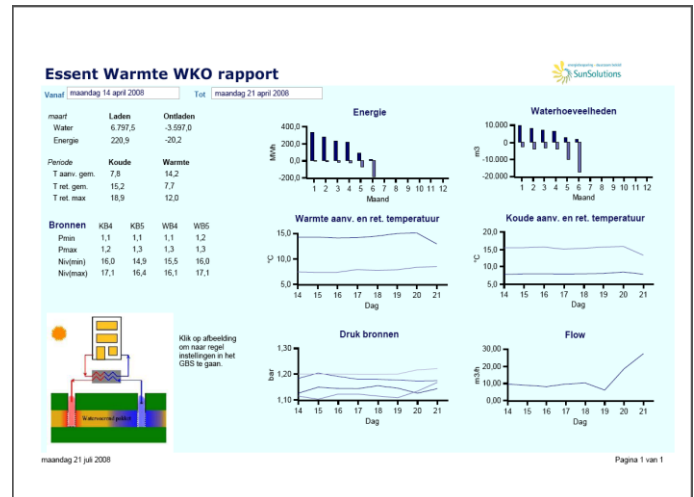
Senior Consultant, SunSolutions – NL

■ Reporting Module

eSight's Reporting Module contains over 20 pre-written reports, ranging from energy analysis charts to specific monthly reports. These can be produced automatically and scheduled for distribution via e-mail.

By ensuring that this information is wide spread within an organisation, more people have been actively involved in energy monitoring, thus raising energy saving awareness.

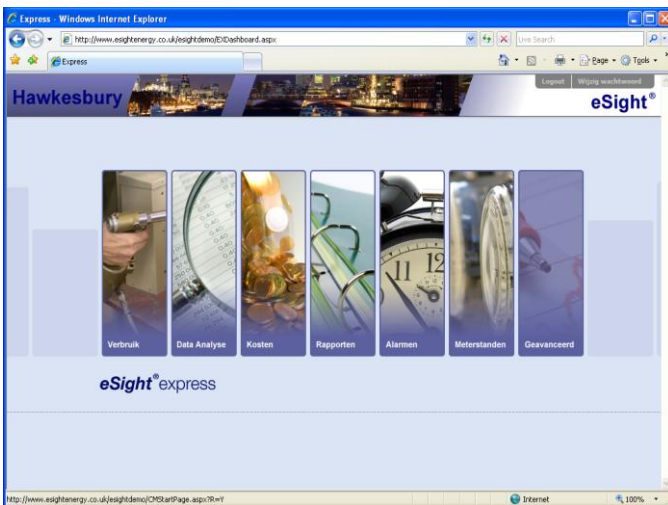
In addition to the Reporting Module there is also an eSight Report Designer available. This may be used to design report templates including features such as corporate logos, page headers and footers and combinations of tables and graphs.



“Working with Hawkesbury has been, and continues to be, most enjoyable. Their flexibility and support has been invaluable, enabling us to offer our clients the best solutions to their energy management requirements”

Siem Simonis

Senior consultant, SunSolutions - NL



■ Full Range of Services

As SunSolutions is a rapidly expanding organisation, their portfolio of services also continues to grow. These include:

- The complete set-up, installation and commissioning of new eSight systems, both those installed to site and those hosted by SunSolutions
- Fully comprehensive training courses in both eSight administration and eSight energy management
- Complete after sales support and consultancy of eSight

- The provision an energy management service for clients, using their own eSight system.

About Hawkesbury

Hawkesbury specialises in the supply of **aM&T** solutions. Built upon the very latest Microsoft technology, eSight is our fully browser based energy monitoring and targeting suite.

eSight may be used in conjunction with other products from Hawkesbury for metering, collection and transfer of data between sites.

Please contact Hawkesbury if you would like to receive further information about eSight, data collection, data logging, metering, manual meter reading solutions, or pricing and licensing options for your organisation.

eSight is a registered trade mark of Hawkesbury Consulting Limited.